

The GJ Kit-as-a-Service (KaaS) model.

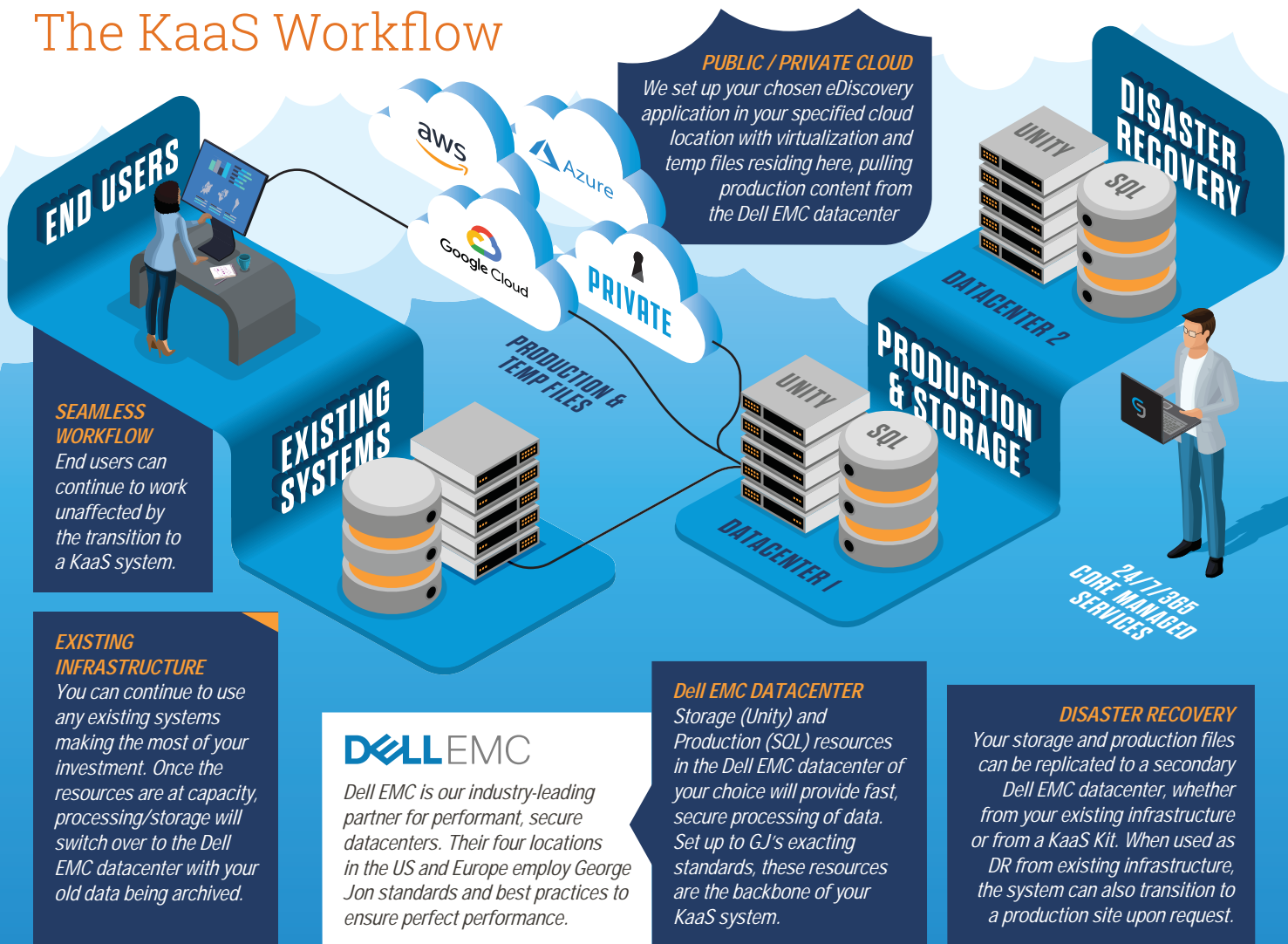
Head in the clouds, feet on the ground: the hybrid eDiscovery solution.

Once upon a time, the dream scenario for eDiscovery, information governance, and compliance workers was to have a market-specific technology partner manage their environment. That dream has since evolved, in lockstep with cloud adoption, to include a hybrid ecosystem that leverages cloud capabilities for instant scaling and unlimited flexibility while maintaining on-premises performance, ultimately eliminating hardware and ownership expenses. Well, dreams do come true! George Jon, the only niche eDiscovery-managed services provider is proud to introduce our dynamic KaaS platform.

KaaS provides CapEx-free solutions for both existing and new eDiscovery matters. This subscription-based model can be delivered in both private/public clouds and includes our industry-leading Core Managed Services, with 15 years of proven best practices guaranteeing eDiscovery application performance in an endlessly flexible service model.

- Scale storage and compute up/down for production and disaster recovery
- Deploy in both private/public cloud environments
- Bring Your Own Key (BYOK) and licensing process
- Convenient platform subscription model eliminates capital expenditures
- End-to-end expert platform management, monitoring, and support (including application upgrades)
- Access to global pool of datacenters for high-speed, low-latency performance
- Seamless transitions to and scaling of the new platform with no disruptions or downtime

The KaaS Workflow



KaaS Use Case Scenarios & Benefits

GJ's KaaS model provides flexibility and proven solutions for every stage of the eDiscovery lifecycle

NEW DEPLOYMENTS Public or Private Cloud

GJ can deploy a new KaaS platform fully customized to your business needs. We will migrate your existing data into the new KaaS environment or you can simply start fresh!

- **Eliminates hardware expenses**
- **Seamlessly scales as needed without affecting performance**
- **Provides volume pricing discounts as you scale up**
- **Fast and secure datacenter processing with convenient public/private cloud virtualization**

SCALE EXISTING SYSTEM Public or Private Cloud

Want to scale your platform without huge CapEx outlays? KaaS is the smart and affordable solution. Once your existing resources have reached a critical mass, the system will seamlessly transfer compute/storage processes to the KaaS with live users unaffected.

- **Same performance and scaling benefits as a new deployment**
- **Extract full value from your existing infrastructure**
- **New data/cases transfer to KaaS, existing data remains on your system**

DISASTER RECOVERY for your Existing/Future Production Environment

Similar to scaling, clients often have to invest in costly infrastructure to establish vital DR systems. We can provide a DR environment that allows you to phase out your existing DR or start fresh, avoiding/cutting CapEx while having full peace of mind and business continuity.

- **When used in conjunction with KaaS, your data is replicated to a second Dell EMC datacenter**
- **DR storage repositories can be converted into production sites**

Core Managed Services for Peace of Mind

George Jon's industry-leading Kits for eDiscovery require 24/7 oversight to ensure consistent performance and security. Working hand in hand with Dell EMC datacenters, our Core Management team proactively safeguards data infrastructure and optimizes your platform (hardware, software, backup, and storage), ensuring that your systems are always performing at peak efficiency. And most importantly, it's transparent, all done with minimal needs placed on your valuable time. Our dedicated team of professional engineers are proactively monitoring and fine-tuning your system around the clock.

PLATFORM MANAGEMENT

- 24/7 professional oversight ensures predictable costs, performance, and security
- Comprehensive database of known issues protects clients and proactively eliminates issues
- Guaranteed end user satisfaction and platform performance levels drive profitability
- 24/7 emergency support for system failures, security issues, and updates
- Proactive monitoring software provides real-time oversight and "self-healing" for your environment
- Web-based dashboard for client staff (IT and Business) delivers live monitoring and alerts
- Dedicated Account and Project Managers facilitate quick and easy client communications
- Annual application upgrades ensure you have the latest and greatest eDiscovery functionality with unlimited on-demand "hot fixes"

SECURITY MANAGEMENT

The GJ InfoSec program identifies and remediates business practices that are susceptible to security and compliance risks. Our service leverages state-of-the-art controls, industry-leading resources, and proven best practices to ensure the integrity of client environments 24/7/365. The basic tenets:

- **Identity and access management**
- **Vulnerability management**
- **Data encryption**
- **Baseline security practices**

SQL DATABASE ADMINISTRATORS

GJ's SQL Database Administrator service allows firms to significantly reduce operational expenses while gaining better, deeper, and more affordable coverage for vital document management and legal practice systems.

The service entails proactive systems monitoring and maintenance, detailed reporting, optimized performance, 24x7 support, development of standards and procedures, and peace of mind in knowing that you are getting best-in-class, cost-effective database oversight.



Stack Components

Your eDiscovery application(s) of choice will function in either the public or private cloud, virtualized to accommodate any number of active users with near real-time scaling.

Customers are required to provide their own eDiscovery application licenses. GJ will provide all KaaS-specific licensing, including Microsoft, Quest, and TrendMicro.

To maintain GJ best practices and optimize platform performance, SQL operations occur in the Dell EMC datacenter, which offers a proprietary, low-latency link to the client's cloud environment.

Data resides on Dell EMC OEM storage in the chosen datacenter. This provides a physical, high-performance, low-cost solution and allows you to know where your data resides at all times.

The entire stack is built to the exacting standards and best practices developed by GJ over the last 15 years, all managed by our expert eDiscovery application and infrastructure engineers. George Jon offers comprehensive oversight for Platform, Information Security, and SQL Database Administration to ensure that your mission-critical data is always protected.



Industry Application(s)
(Compute)

Third-Party Licensing

Database (Metadata)

Storage

Core Services for Platform, Security, and SQL Database Management

Key Considerations for using KaaS



DATA FOOTPRINT

What is the initial and perceived data growth to be put into the KaaS model?



APPLICATION PORTFOLIO

What applications will be spun up in the KaaS platform out of the gate?



INFOSEC & COMPLIANCE

What additional security requirements will be mandated by the client?



NETWORKING / CONNECTIVITY

What are the client's requirements regarding network throughput?



CLOUD PROVIDER SELECTION

Which public/private cloud provider does the client want to leverage for their application virtualization?



DATACENTER SELECTION

Which KaaS datacenter will be leveraged by the client for production versus disaster recovery?

Contact a George Jon sales consultant today for a free roadmap discussion. We'll help you answer these questions and determine if a KaaS is right for you.



Strategic Datacenter Locations

George Jon has standardized two North American and two European Dell EMC datacenters, with expansion locations in the APAC region currently under consideration. These state-of-the-art facilities deliver high-speed, low-latency connections to every public/private cloud provider and employ GJ's proven architecture, standards, and best practices with 24/7 professional oversight. Ditch your expensive hardware and scale storage and compute only when needed!

Frankfurt GERMANY

London ENGLAND

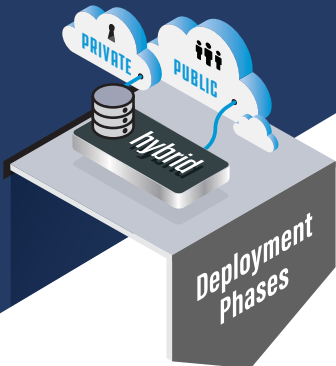
APAC COMING SOON

Reston VIRGINIA

Santa Clara

CALIFORNIA

All international locations provide in-country replication between primary and secondary datacenters



KaaS Deployments

Kit-as-a-Service (KaaS) platforms typically go live 8-10 weeks after a SOW is signed. The timeline depends on the application portfolio, chosen datacenter location, and required testing.



| WEEK | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|-------------------------------------|--------|--------|----------------|-------|-------|-------|---|------|------|------|
| Provision KaaS Infrastructure | Orange | Orange | Lighter Orange | | | | | | | |
| Project Planning | Orange | | | | | | | | | |
| Client Launch Meeting ¹ | | | Orange | | | | | | | |
| KaaS Network Integration | | | Green | Green | Green | | | | | |
| Kit Construction (Core) | | | Green | Green | Green | | | | | |
| App Stack Build & Integration | | | Green | Green | Green | Green | | | | |
| Platform Smoke Testing | | | | | | | | | Blue | Blue |
| Kit QA & Testing | | | | | | | | Blue | Blue | |
| Handoff to Client, End User Testing | | | | | | | | | Blue | Blue |
| Handoff to Core Managed Services | | | | | | | | Blue | Blue | Blue |

1. Launch Meeting usually occurs within 10 business days. We can speed things up if needed.
 2. May be extended to meet client-specific testing requirements (InfoSec)
 3. May be extended to meet end user testing needs